



GPOFCU
Serving Your Community

2  23

ANNUAL REPORT



2023 ANNUAL MEETING AGENDA

THURSDAY, APRIL 18, 2024, AT 2:00 P.M.
710 NORTH CAPITOL STREET, NW, WASHINGTON, D.C.

- Member Sign-in to Remote
- Welcome/Call to Order/Ascertainment of Quorum
- Approval of March 12, 2023 Annual Meeting Minutes
- Remarks from GPO Director's Office
- Board Chair's Report
- President/CEO's Greeting
- Treasurer's Report
- Supervisory Committee Report
- Nominating Committee Report & Election Results
- **Drawing**
- Old Business & New Business
- Adjournment

MINUTES OF VIRTUAL ANNUAL MEMBERSHIP MEETING

April 27, 2023

The Annual Meeting of the Government Printing Office Federal Credit Union (GPOFCU) was called to order by the Board of Directors (BOD) Chair, Robert Freeman, at 2:05 p.m. A quorum was established. The Chair welcomed and thanked everyone who joined us in person and virtually. He extended a heartfelt thank you to the Director of the Government Publishing Office (GPO), Mr. Hugh Halpern, for the Credit Union's move to the 1st floor, a reality. The GPOFCU is now located in the space that was previously occupied by the GPO Bookstore. Chair Freeman stated that GPO is ranked as one of the top employers in the area.

Director Halpern welcomed and thanked everyone who was participating in the annual meeting, both in person and virtually. He stated that he is happy to see the Credit Union (CU) down on the 1st floor in this space. Director Halpern stated that things are changing and rearranging at the Government Publishing Office. A lot of people are teleworking and working remotely –and he made the tough decision to close the last brick-and-mortar bookstore and repurpose the space for the Credit Union. Repurposing space for the Credit Union is a great legacy and a great use of the space. He wishes the Credit Union all the best, health, and happiness in this space, and again, welcome to everyone! He is looking forward to the grand opening.

Chair Freeman said that this meeting will be very informal and will give a snapshot of what the Credit Union has been doing and where we are financially. He said that he cannot emphasize enough that this Credit Union belongs to all of us and cannot exist without you. He encourages everyone to please participate on a committee and consider applying for the Board of Directors, Associate Director, and/or Supervisory Committee. He then stated that everyone had had an opportunity to review last year's minutes and asked if there were any questions. There being no questions, he called for a motion.

Vice Chair Shirley A. Stewart-Tibbs moved to accept the minutes from the annual meeting of 2022 and Treasurer Shaku Singla second. Motion passed.

Chair Freeman thanked the staff for what had been done to accomplish the move. He then introduced the Board members in person and virtually. Directors Stewart-Tibbs and Singla were in person. Directors Pritchett-Stevenson and Atkins were virtual. Director Sara Singla was absent, and the Chair thanked her for her service. The Supervisory Committee Chair, Janice Bennett, was absent. The Associate Directors Jodi Treece and Nkenge were virtual. Chair Freeman reiterated to all to tell a friend or family member about the Credit Union and ask them about joining. The barrier to access has been removed since the Credit Union is now located on the first floor, and access is more readily available. He further stated that our Credit Union can compete with some of the larger ones. Our VISA has one of the lowest interest rates at 9.9%. The new space offers many amenities and is more easily accessed.

MINUTES OF VIRTUAL ANNUAL MEMBERSHIP MEETING (CONT.)

April 27, 2023

President & CEO Stephanie Covington applauded Director Halpern for getting the Credit Union relocated to the 1st floor. This move will provide our members with easier access to transactions in their financial businesses. Before the pandemic, access was good; however, after the pandemic, access became more challenging. She thanked her entire team for accomplishing the move so succinctly. The Government Publishing Office trades that were involved in the move were phenomenal.

The drawing was won by Ms. Rita, who was in person at the Credit Union.

Chair Freeman asked the Vice Chair, Stewart-Tibbs to give the reports for the Treasurer, Supervisory Committee, and the Nominating Committee. After each report the Chair called for the motion. Each report was moved by the Vice Chair, Stewart-Tibbs, and Seconded by Director Singla. Each motion carried.

Old and New Business: No questions.

Chair Freeman reiterated the need for help and support from our members to serve on committees and to apply for Board of Directors, Associate Director. and Supervisory Committee. Welcomed all our members to stop by and see our new space and bring a friend.

It was moved and properly second to adjourn the annual meeting at 2:18 p.m.

Respectfully submitted by,

Shirley A. Stewart-Tibbs

Vice Chair



CHAIR AND CEO'S REPORT

Government Printing Office Federal Credit Union (GPOFCU) was established in 1935, and for 89 years, we have been dedicated to our members. We remain true to our mission of "delivering exceptional service built on trust while meeting the primary needs of our members." You remain the heart of our Credit Union, and we are nothing without you. Our pledge is to do things necessary to earn your business, provide a personal banking experience, and remain your primary financial institution of choice.

Your Board of Directors' primary focus is to ensure the financial strength of Government Printing Office Federal Credit Union for today and the strategic direction for years to come. We keep our member owners' best interests at the forefront, and along with the Executive Management team, we make decisions throughout the year to enhance and grow our credit union. We are your representatives and take seriously our responsibilities to you. At GPO Federal Credit Union, we want to assure our members that your funds are safe and insured up to \$250,000 by the Nation Credit Union Administration (NCUA). Unlike commercial banks, we are not shareholder-driven, meaning our sole focus is serving our members and protecting your financial interests. We value your trust and are committed to offering secure and stable financial solutions.

During the year, we saw a significant reduction in the size of our team at the Credit Union. This put a tremendous burden on the remaining team members, but we were fortunate to have been able to find several wonderful new team members. We are delighted to have added David A. Muse, our Chief Operating Officer, to our team. David comes to us with a vast amount of Credit Union and Executive experience. I also want to commend LaTonya Allen, our Chief Lending Officer who drives our lending growth; Marcia Dixon, our Director of Collections and Member Initiative, who ensures that we minimize loan losses; and Sharece Baker, our Universal Representative III, who leads our front-line staff by providing exceptional service to our members!

Although we had challenges during the year, we also accomplished several significant goals. We expanded our Mortgage programs and remained very competitive with our Auto Loan Programs, especially with our refinance rates. With the nation being in a rising rate environment, we were able to maintain our current credit card Annual Percentage Rate of 9.9%, along with expanding our Credit Card Rebuilder Program. I want to remind our members who are carrying variable-rate debt or have the need to borrow in the near future that our loan rates are capped by regulation at 18%. Our members will, therefore, not see our credit card rates increase to the level of our competitors. I also want to remind our members that they have free financial counseling services available through our partnership with GreenPath.

In April of 2023 we moved into our new branch location on the 1st floor and want to thank Government Publishing Office and Director Halpern, for the continued support, and with assisting us with an efficient and seamless move from our previous location on the 8th floor to our new branch. This move allowed our members unobstructed access to our branch services and team members.

Since 1935, we have remained here for our members, providing good deals on loans and convenient savings products while ensuring that their financial cooperative remains safe and sound. As member-owners, you are integral to our Credit Union family, and we are sincerely grateful that you have chosen Government Printing Office Federal Credit Union as your financial partner. We look forward to a successful 2024 for our members and thank them for their continued loyalty!

Robert Freeman
Board Chair

Stephanie Covington
President and CEO





TREASURER'S REPORT

In 2023, the Board and Management (and Staff) of our Credit Union made great efforts and were committed to managing our financial statements and resources most effectively and prudently. With your support, we will continue to do just that in the coming years. We are obligated to continue to provide financial choices and lifetime solutions to our members and community partners. As we continue to harness various growth and expansion strategies, we will always supply sound financial oversight in the affairs of our Credit Union.

At the end of 2023, our Credit Union's net worth ratio was 8.18%, which exceeds the amount required by our federal regulator NCUA (National Credit Union Administration).

Key financial results as of December 2023 are as follows:

				
ASSETS WERE MORE THAN	LOANS WERE MORE THAN	SHARES WERE MORE THAN	LOAN TO SHARE RATIO	NET WORTH RATIO
\$28M	\$16.5M	\$25.8M	65.81%	8.18%

We will continue to monitor our net worth to ensure that growth is safe and sustainable. We will also continue to manage our loan portfolio to guard against defaults and consequent charge-offs. Please do not hesitate to review our detailed financial statements, and if you have any questions, contact our very capable CEO, Stephanie Covington, at (202) 512-1067 or info@gpofcu.org.

Shaku Singla
Treasurer

STATEMENT OF FINANCIAL CONDITION

(AS OF DECEMBER 31, 2022, AND 2023)

ASSETS	YEAR 2023	YEAR 2022
LOANS		
Lines of Credit & Credit Card Loans	\$1,585,459.69	\$1,526,496.05
New Autos	1,227,753.13	1,195,941.00
Used Autos	3,766,485.42	3,817,045.71
Real Estate Loans to Members	1,685,202.88	1,576,964.74
Loans Fully Secured by Shares	49,351.28	29,787.54
All Other Loans to Members	1,978,783.26	2,100,329.94
Business Participation Loan	1,453,734.05	1,521,586.87
Loan Street Participation Loan	1,355,777.75	1,562,253.26
Loans Participation	1,102,279.90	1,148,232.34
Cuma Blanket-Loan	2,280,084.84	636,726.57
NFP Home Equity	414,896.39	218,688.44
NFP LOC	84,873.92	45,216.59
NFP Unsecured Hit	14,015.54	8,086.79
TOTAL LOANS TO MEMBERS	\$16,998,698.05	\$15,387,355.84
Less: Allowance for Loan Losses	(91,320.48)	(81,295.56)
NET LOANS OUTSTANDING	\$16,907,377.57	\$15,306,060.28
RECEIVABLES		
Receivables	55,149.05	40,370.62
CASH		
Cash (Cash on Hand, Deposit)	3,709,548.31	1,734,664.42
INVESTMENTS		
Federal Agency Securities	\$(34,079.12)	\$(74,072.38)
Certificate of Deposits	4,624,452.00	8,370,000.00
Premium & Discounts	41,527.63	40,192.76
Deposits in Mid-Atlantic Corp FCU	179,101.03	179,101.03
All Other Investments	2,258,931.45	3,970,895.86
TOTAL INVESTMENTS	\$7,069,932.99	\$12,486,117.27
OTHER ASSETS		
Land & Building (Net Depreciation)	\$-	\$-
Prepays	83,097.74	89,590.09
Fixed Assets (Net Depreciation)	6,589.43	10,124.62
NCUSIF Capital Deposit	262,433.48	286,213.62
All Other Assets	76,692.40	37,710.09
TOTAL ASSETS	\$28,170,820.97	\$29,990,851.01
LIABILITIES & EQUITY		
LIABILITIES	YEAR 2023	YEAR 2022
Notes Payable	\$85.00	\$-
Accounts Payable	(21,503.55)	(9,787.27)
Accrued Dividends	0.05	122.79
Withholding Taxes Payable	1,771.61	2,466.48
Accrued Expenses	34,632.36	41,148.18
All Other Liabilities	-	-
TOTAL LIABILITIES	\$14,985.47	\$33,950.18
SHARES		
Regular Share Accounts	\$15,972,051.23	\$16,929,673.33
Share Draft Accounts	6,173,020.36	6,531,093.48
Share Certificate Accounts	3,144,305.26	3,527,668.39
IRA/Keough Accounts	541,292.45	566,262.39
Non-member Certificates	-	-
All Other Share Accounts	-	-
TOTAL SHARES	\$25,830,669.30	\$27,554,697.59
RESERVES & EQUITY		
Regular Reserves	\$276,329.55	\$276,329.55
Accumulated Unrealized Gain/Losses on Available for Sale Securities	(32,026.30)	(74,072.38)
Undivided Earnings	2,191,864.28	2,199,946.07
Net Income	(105,766.70)	(112,588.40)
TOTAL LIABILITIES & EQUITY	\$28,170,820.97	\$29,990,851.01

STATEMENT OF INCOME

(FOR THE PERIOD ENDING DECEMBER 31, 2022, AND 2023)

INCOME	YEAR 2023	YEAR 2022
Interest on Loans	\$856,848.16	\$741,563.53
(Less) Interest Refund	-	-
Income from Investments	199,628.29	63,895.19
Other Operating Income	595,125.177	797,876.88
TOTAL GROSS INCOME	\$1,651,602.22	\$1,603,335.60
Employee Compensation	527,539.57	557,745.82
Employment Taxes	39,936.63	44,788.45
Employee Benefits	92,200.27	28,564.60
Travel & Conference	11,194.33	9,167.58
Association Dues	11,123.74	8,415.37
Office Occupancy Expense	-	-
Office Operating Expense	577,301.83	588,223.12
Education & Promotional Expense	3,272.61	4,239.64
Loan Servicing Expense	42,975.03	49,872.64
Professional & Outside Services	258,743.99	245,482.53
Provision for Loan Losses	59,785.90	67,415.64
Member Insurance	-	-
Operating Fees	11,917.82	8,332.55
Interest on Borrowed Money	2,927.84	-
Annual Events Expense	368.10	-
Miscellaneous Expenses	27,817.63	28,456.19
OPERATING EXPENSE BEFORE DIVIDENDS	\$1,667,105.29	\$1,640,704.13
NET OPERATING INCOME BEFORE DIVIDENDS	\$(15,503.07)	\$(37,368.53)
Gain (Loss) on Investment	(2,945.98)	3,105.50
Gain (Loss) on Disposition of Assets	(84,638.28)	(38,604.14)
Other Non-Operating Income/ (Expense)	0.00	-
TOTAL NON-OPERATING GAIN & LOSSES	(87,584.26)	(35,498.64)
NET OPERATING INCOME BEFORE DIVIDENDS	\$(103,087.33)	\$(72,867.17)
Dividends	52,993.11	43,773.83
NET INCOME (LOSS)	\$(156,080.44)	\$(116,641.00)

“We will continue to monitor our net worth to ensure that growth is safe and sustainable.”

- Shaku Singla, Treasurer

INSIDE LOOK

● Year 2023 ● Year 2022

TOTAL ASSETS



LOANS TO MEMBERS



TOTAL SHARES



SUPERVISORY COMMITTEE REPORT

The Supervisory Committee was instrumental in engaging the services of the consulting company, F.I.R.M. The company conducted an Agreed Upon Procedures review. They delivered findings and recommendations that should lead to improvements in control procedures and documentation. Credit union management is working to tighten some operational areas after changes in personnel.

The Committee performed additional audits over the year, for which reports were submitted for the Board of Directors' consideration. We participated in training, including that of the Bank Secrecy Act, to gain specialized knowledge as volunteers in this industry. Finally, we served as an alternative channel of contact for member inquiries.

Sincerely,

Janice M. Bennett

Supervisory Committee Chair

NOMINATING COMMITTEE REPORT

In accordance with our GPOFCU By-Laws and Nominating Committee Policy, there were two (2) Director terms that were expiring. That being Directors Robert Freeman, Jr. and Shirley A. Stewart-Tibbs, whose terms were for three (3) years.

Directors Robert Freeman, Jr. and Shirley A. Stewart-Tibbs submitted their intent to remain on the Board for another three (3) year term within the allocated time frame.

There were no additional applications received. Therefore, no election was necessary. Directors Robert Freeman, Jr. and Shirley A. Stewart-Tibbs, incumbents, will each serve a three (3) year term.

Respectfully submitted,

Diane Atkins

Nominating Committee Chair



2023-2024 BOARD AND MANAGEMENT

BOARD OF DIRECTORS

ROBERT FREEMAN, Chair
SHIRLEY A. STEWART-TIBBS, Vice Chair
SHAKU SINGLA, Treasurer/Secretary
DIANE ATKINS, Director
CHARLENE PRITCHETT-STEVENSON, Director
JODI TREECE, Associate Director
NKENG CAMERON, Associate Director

SUPERVISORY COMMITTEE

JANICE BENNETT, Chair
SHIRLEY A. STEWART-TIBBS
JODI TREECE

MANAGEMENT

STEPHANIE COVINGTON, President & CEO
DAVID A. MUSE, Chief Operating Officer
LATONYA ALLEN, Chief Lending Officer
MARCIA DIXON, Director of Member Initiatives & Collections

OUR MISSION STATEMENT:

To deliver exceptional service built on trust while meeting the primary financial needs of our members.



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